



Pall Corporation

# Pall FOCUS - Fluid Systems Management

Service

Audits

Systems Support

Monitoring

Cleanliness  
Consultants

Systems  
Management

Hire Services

Flushing

Commissioning  
and Training

'Pall' FOCUS is the new support service available to industry from the worlds largest specialist filtration company and revolutionises the management of fluid systems.

Using state-of-the-art technology our specialist site support teams are able to take full control of all aspects of fluid filtration allowing our customers more time to focus on what they do best - running their businesses.



## Pall FOCUS

Our philosophy is simple - as world leaders in the manufacture and supply of filtration and supporting equipment we have unrivalled expertise and experience in filtration and separation techniques. We are now making this expertise available in a practical way to our customers.

FOCUS management programmes cover the following activities:



- Filter Ordering
- Local Consignment Stocking
- Fluid Condition Monitoring
- Flushing Operations
- Site Surveys
- Continuous Improvement

In today's demanding manufacturing environment the need for system reliability is greater than ever before and system filtration is even more critical to achieving maximum productivity.

Finding the time or having trained manpower available to focus on this critical area is often difficult. Pall FOCUS fills this gap and ensures that the filtration and fluid conditioning requirements of the customers plant and equipment is taken care of in a cost effective way.

Web based reporting procedures ensure customers are kept up to date with the fluid and filtration conditions on site so whilst management of the fluid systems filtration is handled by Pall, customer control is retained.

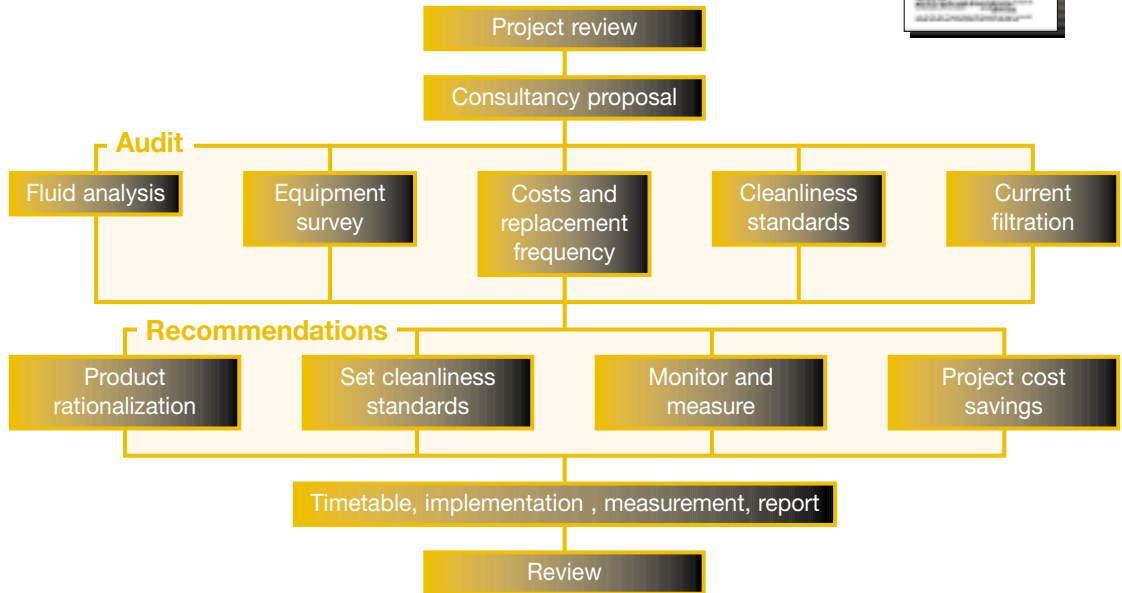


## Specifications

At the core of the Pall FOCUS management package is the fluid cleanliness specification. Pall support teams will determine the most suitable system cleanliness levels needed to achieve the required equipment performance and then ensure that these specifications are implemented and maintained.



## The Pall Audit Process



## Fluid systems improvement team (FSIT)

Wherever applicable Pall promote the development of a fluid system improvement team - a working group of Pall and customer personnel that meets to:

- review the technical and commercial validity of proposed filtration or process solutions
- identify opportunities for improvement
- achieve mutually agreed targets, with an overall objective to deliver cost savings and increase profitability

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