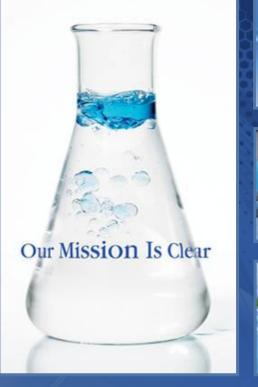
# PALL Pall Corporation

#### **2009 INVESTOR DAY**

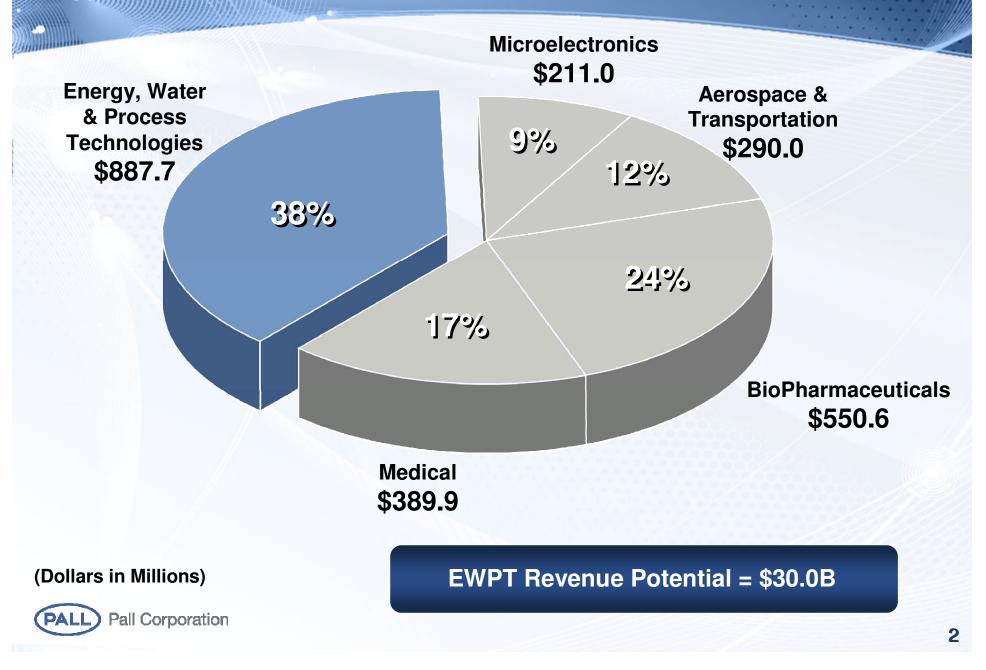


Sustainable, Profitable Growth

# Energy and the Environment

Greg Collins Senior Vice President December 17, 2009

## Energy, Water & Process Technologies Sales



## **Energy Group: Markets Served**

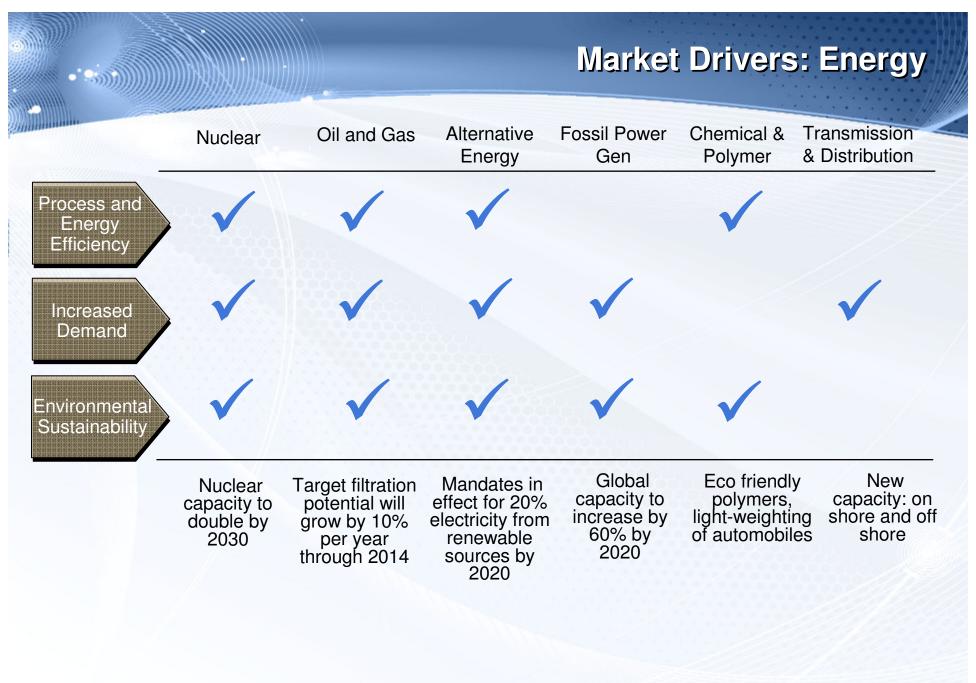
- Chemicals production (inorganic, petrochemical & specialty)
- Oil & gas production & transmission
- A Petroleum refining
- Polymer production (plastics, fibers & films)
- Power generation (fossil, nuclear, gas turbine)
- Power transmission and distribution

- Alternatives & renewables:
  - Gas-to-Liquids/ Gasification
  - Biofuels
  - Wind



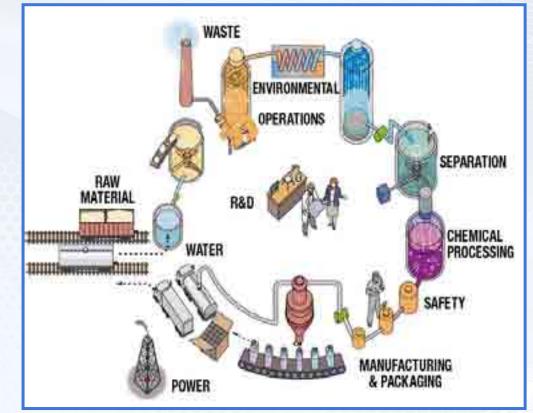




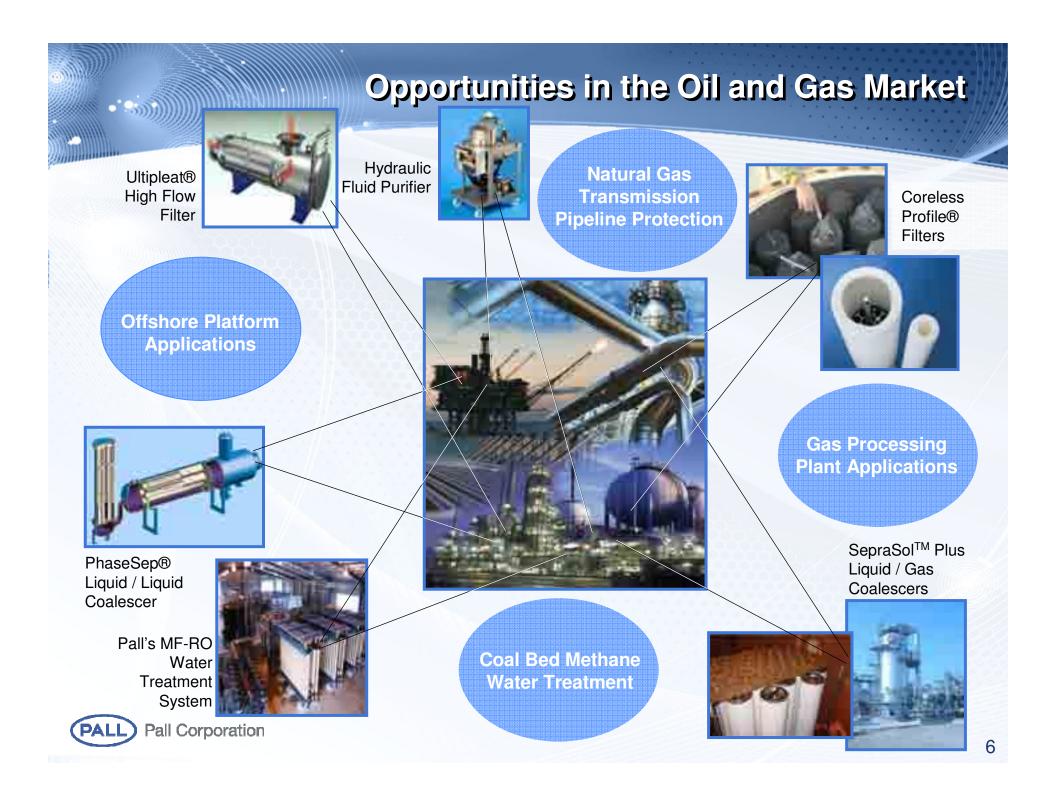


# **Total Fluid Management in Action: Our Strategy**

- Total Fluid Management addressing customer needs with a broad array of technologies and services.
- Phase separation, particle removal, asset protection and emissions management all play a role in the energy market space.
- Identification of new requirements, markets and applications.
- Early investment in emerging economies.





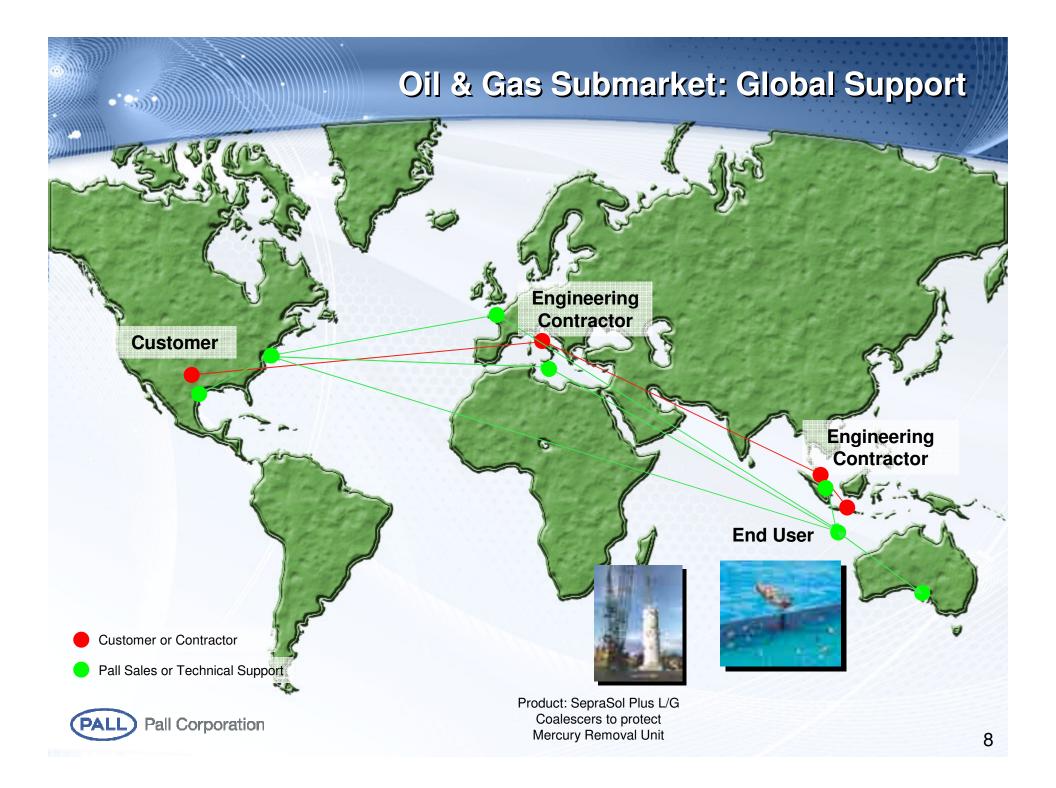


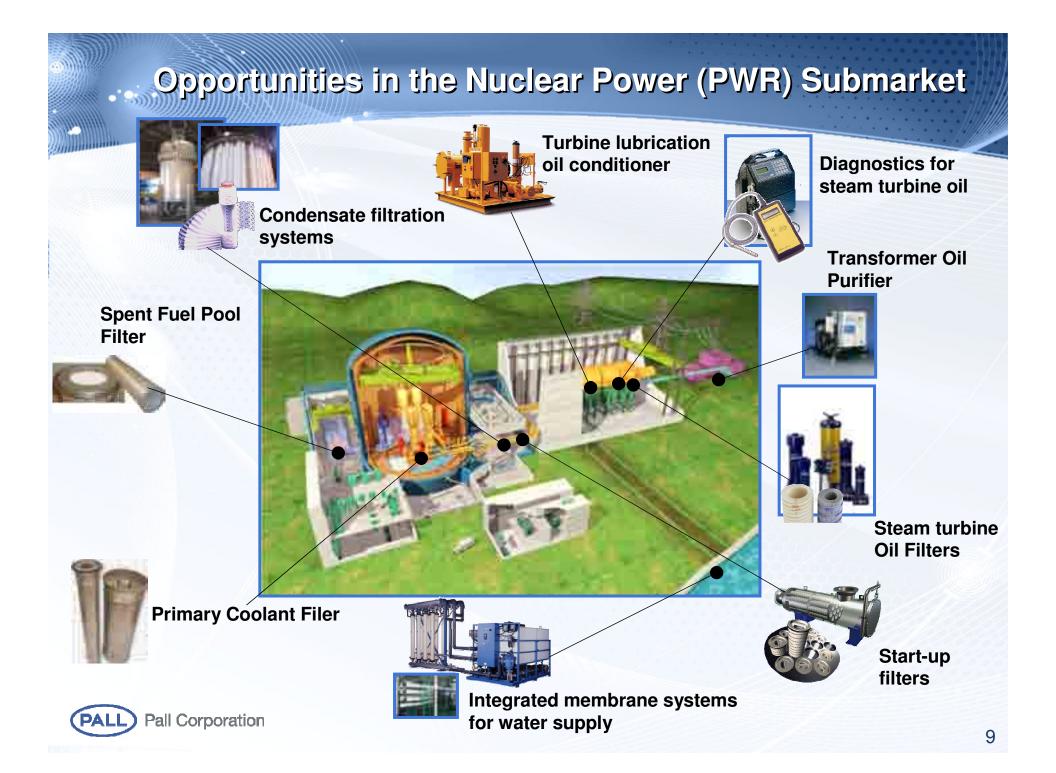
### **Major Pall Submarket Development**

#### Expanding Pall's Leadership in the Global Oil & Gas Industry

- Geographic expansion focused on growth in developing regions Middle East, North Africa, South East Asia, Eastern Europe, and South America
- Technical Marketing Positions developed around major needs of Oil & Gas Industry: Produced Water Treatment, Gas Processing, Sea Water Injection, Gas Pipeline Protection
- Pall is well positioned with resources located in strategic areas working with National Oil Companies (NOCs) and "super-major" Independent Oil Companies (IOCs)







### **Major Pall Submarket Development**

#### Expanding Pall Leadership in the Global Nuclear Industry

- Pall is the only company with proven experience on all major nuclear reactor designs, worldwide
- Geographic expansion focused on growth in developing regions China, India, Russia, and other countries
- Introducing our new technology in next generation plants
- Development projects are underway with each of the major nuclear licensors and operators



### **Nuclear Submarket: Geographic Expansion**



# **Nuclear Submarket: Geographic Expansion**



### **Energy: Sustainable Growth**

- The Energy market represents \$2.1B in targeted potential for Pall
- We expect to grow at above average rates within the Pall Industrial division through the next four years
- Industry investment in new capacity, optimization of existing operations and growing concerns about the environment all mean opportunities for the Pall Energy group
- Renewable energy development signifies a new generation of business potential

